Subject: Guidelines for Issuance of End User Certificate (EUC) for Indian Companies (Public and Private) against Requirement of Defence Goods and Technologies from Abroad

With the opening of the defence sector to Indian private industries in 2001, allowance of FDI (upto 26%) and inclusion of mandatory offsets in Defence Procurement Procedures from 2005 onwards, there has been a steady increase in Indian private companies manufacturing defence equipment and providing related services. Indian companies are thus manufacturing high quality products at competitive prices and are in a position to bolster domestic capability, technological base, increase manufacturing and support self-reliance. With a view to furthering the objective the Government has approved guidelines in respect of issuance of End User Certificate for Indian Companies (both Public and Private) against requirement of goods and technologies from abroad. The approved guidelines are annexed herewith. These guidelines shall apply to all Defence Public Sector Undertakings including the Ordnance Factories and Indian defence companies, having a valid defence industrial license.

2. These guidelines shall come into force with immediate effect.

(Satyajeet Rajan)
Joint Secretary (ES)
Ministry of Defence/DoD
Govt of India

To: CMUs of all DPSUs
All Industry Associations

Copy for Kind information to:
As per distribution list enclosed
Annexure

OM No.20(1)/99/Def Exports/DP (Plg-VII) dated 09 May 2012

1. **Introduction**

1.1 End user Certificate (EUC) is a certification from the buyer which states that defence products and technologies bought/acquired from the original supplier are not diverted or re-exported or misused by the buyer without the consent of the seller.

1.2 The EUCs are issued by the recipient companies or the authorised government representatives of the recipient country, based on the regulations existing in the exporting nation.

1.3 Existing Regulations for issuance of EUC:

   (a) EUCs for Defence Public Sector Undertakings (DPSUs) and Ordnance Factories (OFs) are countersigned by nominated officers in (MoD) Department of Defence production (DDP).

   (b) EUCs for import by MoD are issued by the nominated officers in respective importing organisations.

2. **New Guidelines for issuance of EUC**

2.1 These guidelines may be called Department of Defence Production (Issuance of End User Certificate) Guidelines 2012.

2.2 These guidelines shall come into force with immediate effect.

3. **Department of Defence Production (Issuance of End User Certificate) Guidelines 2012**

3.1 **Issuance Agency for EUC.** DDP will issue the EUCs to all Indian companies (both Public and Private), subject to their holding a valid defence manufacturing license.

3.1.1 **Import of equipment / articles / components /material by Indian defence industry (both public and private) meant for use of Indian Armed Forces.** Concerned Joint Secretary in DDP (Electronic Systems, Aerospace Systems, Land Systems, Naval systems and Missile systems) would issue the EUC subject to certification by the Indian defence company (involved) and concerned Armed force (Army/Navy/Air Force).
3.1.2 Import of equipment / articles / components / matériel by Indian defence industry (both public and private) meant for export. Concerned Joint Secretary in DDP (Electronic Systems, Aerospace Systems, Land Systems, Naval systems and Missile systems) would issue the EUC subject to certification by the recipient Government and the Indian defence company (involved).

3.1.3 For direct acquisition from foreign companies. Buyers will continue to give the EUC as provided in the relevant Defence Procurement Procedures.